

### **Neighborhood Report**



Serene Knell, BROKER, REALTOR® Simply Sell Now 119 Drum Hill Rd Suite 343 Chelmsford, MA 01824 Office: 978.726.0261 Fax: 978.236.7257 email: serene@simplysellnow.com Web: www.simplysellnow.com





**Personal and Professional Information** 



### **Serene Knell**

#### Affiliation

 Simply Sell Now

 119 Drum Hill Rd Suite 343

 Chelmsford, MA 01824

 Office:
 978.726.0261

 Fax:
 978.236.7257



#### Experience

Century 21 Commonwealth Century 21 Heritage Century 21 DeAnn Group Boston Globe (Marketing Division) DGA (Sr. Operation Mgr/Marketing Firm) Radio City Music Hall (Production) Apollo Theatre (Production/Staging) CBS (Television Production/Line Producer) Meadowlands Arena (Stage Manager) Serene Hands (Neuromuscular Sports Massage Therapist)

#### **Personal Information**

Simply Sell Now is licensed in Massachusetts and New Hampshire. As licensed Realtors we are also members of Massachusetts Association of Realtors, National Association of Realtors and Northeast Association of Realtors.

L. Serene Knell was born and raised in Chelmsford, Massachusetts yet spread her wings and made her home in New York City where she worked her way up the ladder in the entertainment industry working at Radio City Music Hall, Apollo Theatre and Giants Stadium/Continental Airlines Arena as well as the Beacon and other theatrical venues in the capacity of Production Manager, Stage Manager and Director. Her ability to assess a situation and remedy any obstacles with her positive attitude and integrity raised the bar for those who worked by her and for her. Problem solving accompanied by creativity was just what the entertainment industry craved as she was hired to run television shows in Hollywood and made it her home for over seven years. Organization, engaging marketing skills and constantly reinventing herself allowed for a very successful career in such a cut throat business. Serene moved back to Chelmsford 6 years ago so her now adult son could





get to know his extended family and she has applied everything that has brought her success to the industry of Real Estate. Serene worked with Century 21 for many years while she assisted, educated and guided her Buyers and Sellers through each transaction. The ability to relieve their stress and ensure a negotiation goes from conception to closing is imperative for a sale or purchase of such monetary value and emotional magnitude. The art of listening is vital to being successful. Great ideas mean nothing if not executed properly. Most importantly the ability to communicate in a likable manner and encourage everyone involved to do their part successfully requires someone such as Serene to see a transaction through to the end. There is always a Buyer and there is always a Seller... it's about proactively seeking the one out for the other through every possible venue and ingenious marketing skills that are true and not just a gimmick.

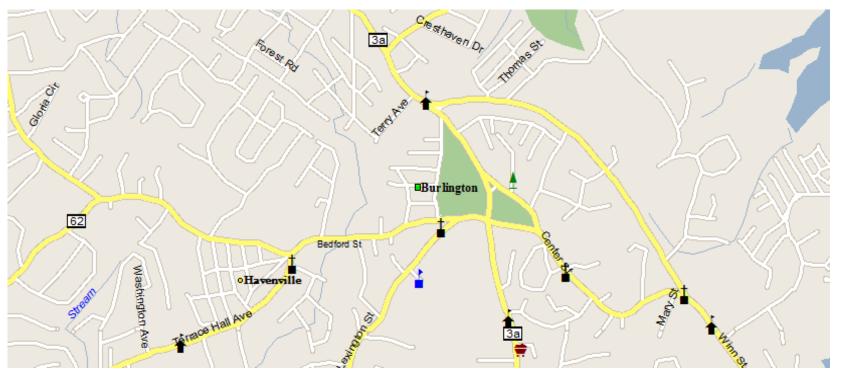
Serene has also flipped many properties over the years which has given her extensive knowledge on the bones of a home. She knows what to look for that may cause a red flag when buying or selling. How to make minor changes that will give you a major return and how to properly stage a home that makes the difference of selling in a timely manner and setting your home apart from the rest. These skills made her client base grow quickly. Serene continues to educate herself so she can educate her clients and eventually she became a Broker and started Simply Sell Now.com which is exactly what it's name states. Simply Sell Now opened in April of 2007 and was created for Serene to utilize all of her creative marketing skills to enable her clients to accomplish their goals. Serene is the Broker/Owner and has chosen not to hire additional agents so she can focus on what she loves to do...work with her clients directly!

Make today a Great Day!





**BURLINGTON, MA** 







# **Neighborhood Facts**

## BURLINGTON

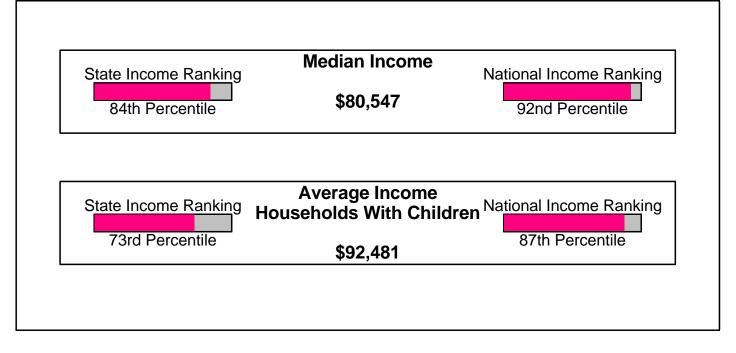
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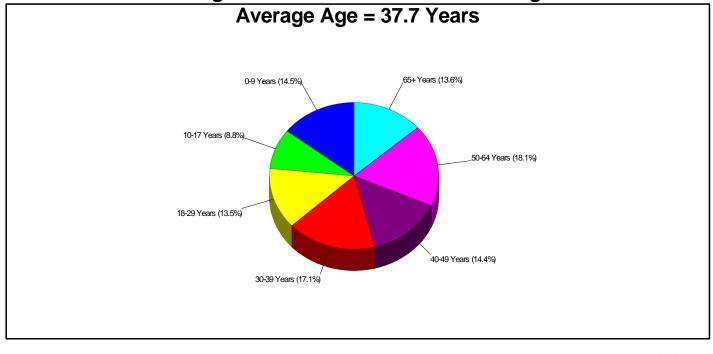
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#### Income For Neighborhood Within Town of Burlington



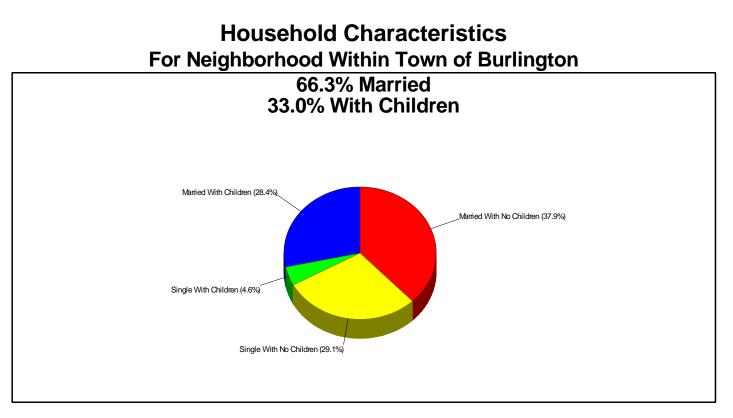
### Age Breakdown For Neighborhood Within Town of Burlington



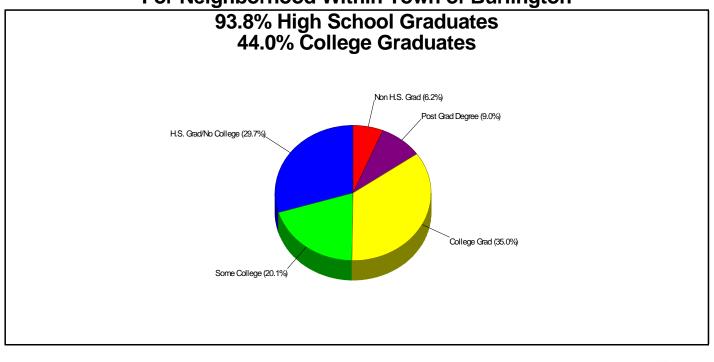


Neighborhood Facts

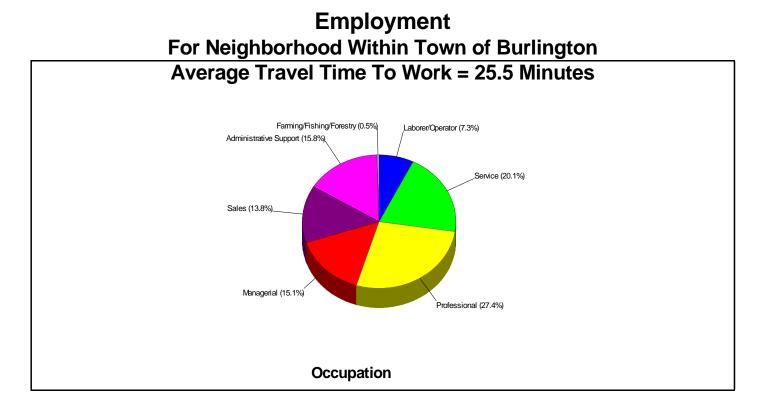




### Adult Education Level For Neighborhood Within Town of Burlington











### **Area Facts**

# BURLINGTON





### Income For Town of Burlington

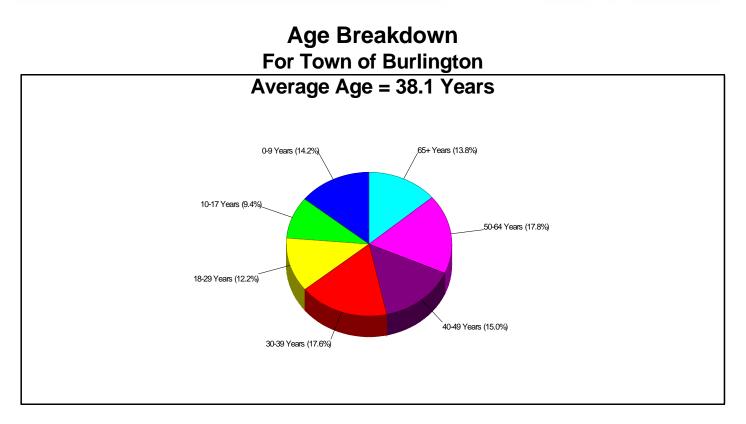
| State Income Ranking<br>85th Percentile | Median Income<br>\$81,078                 | National Income Ranking<br>93rd Percentile |
|---|---|--|
|   |   |  |
|   |   |  |
| State Income Ranking                    | Average Income<br>Households With Childre | National Income Ranking                    |

### Population For Town of Burlington

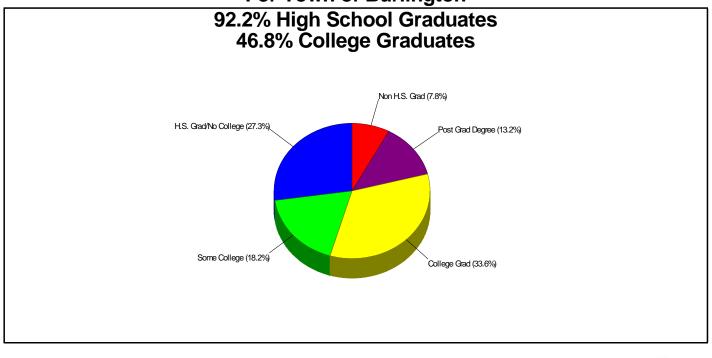
| Population = 22,775<br>Land Area = 11.8 Square Miles |  |   |
|--|--|---|
| State Density Ranking<br>40th Percentile             | Population<br>Density<br>1,928<br>Persons<br>Per Square Mile       | National Density Ranking<br>52nd Percentile |
| State Growth Ranking<br>34th Percentile              | Population<br>Growth Rate<br>-0.1%<br>Annualized<br>(Last 5 Years) | National Growth Ranking<br>24th Percentile  |





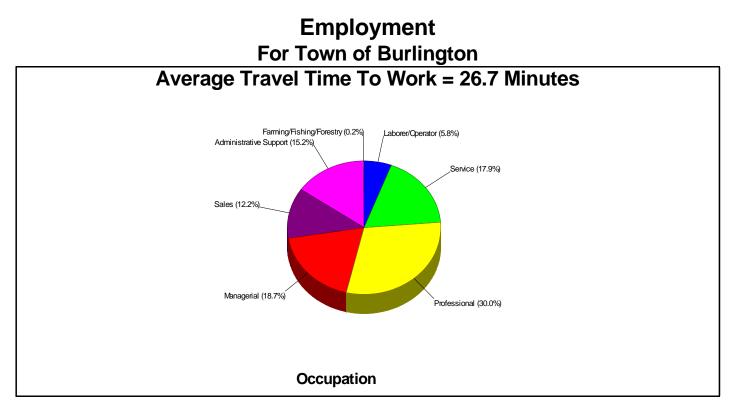


### Adult Education Level For Town of Burlington













## BURLINGTON

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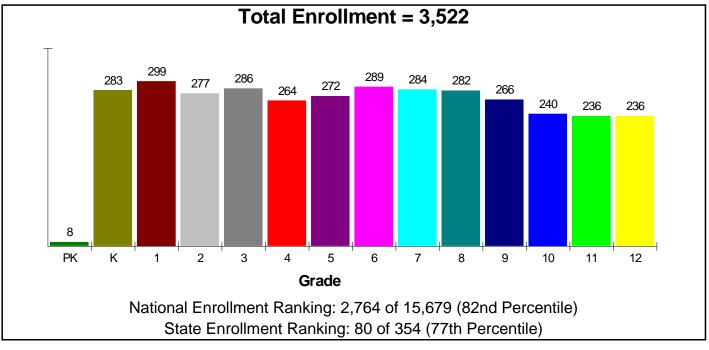


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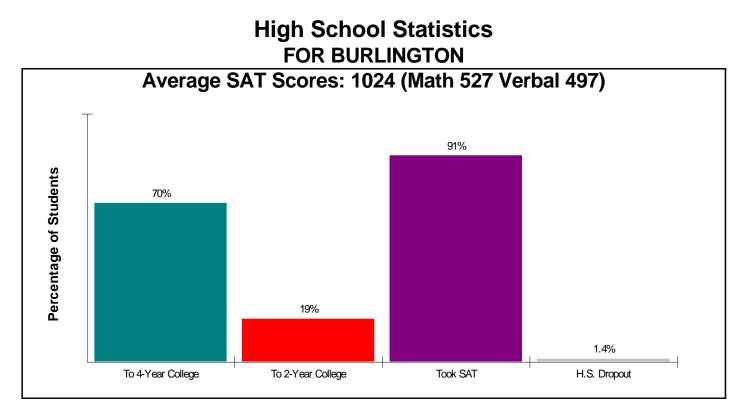
### General Facts FOR BURLINGTON

|                   | BURLINGTON          |                            |
|-------------------|---------------------|----------------------------|
| 12                | 23 CAMBRIDGE STR    | EET                        |
| E                 | BURLINGTON, MA 01   | 803                        |
| Type:             | (781)270-1801       | Independent Local District |
| Grade Range:      |                     | PK - 12                    |
| Schools:          |                     | 6                          |
| Teacher:          |                     | 267                        |
| Students:         |                     | 3,522                      |
| Student/Teacher   | Ratio:              | 13.2 To 1                  |
| Student/Librariar | n Ratio:            | 587.0 To 1                 |
| Secondary Stude   | ent/Guidance Ratio: | 139.7 To 1                 |
|                   |                     |                            |
|                   |                     |                            |
|                   |                     |                            |

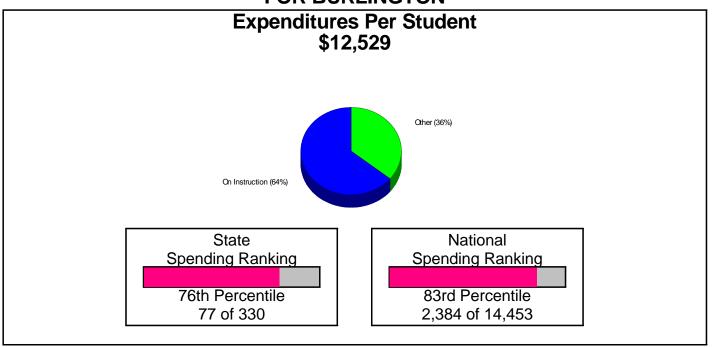
### Student Enrollment By Grade FOR BURLINGTON







### School Expenditures FOR BURLINGTON

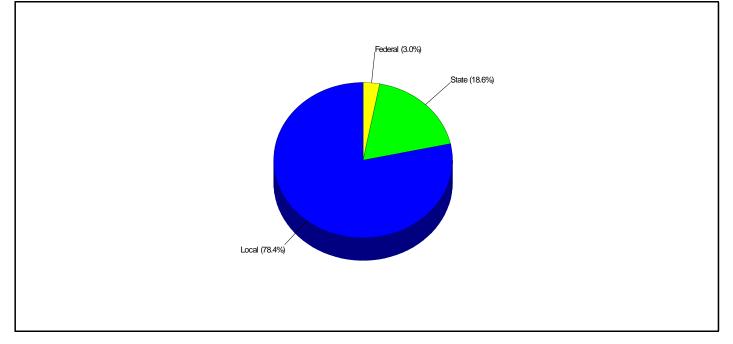








### School Funding FOR BURLINGTON







#### **Public Schools for District**

#### MEMORIAL

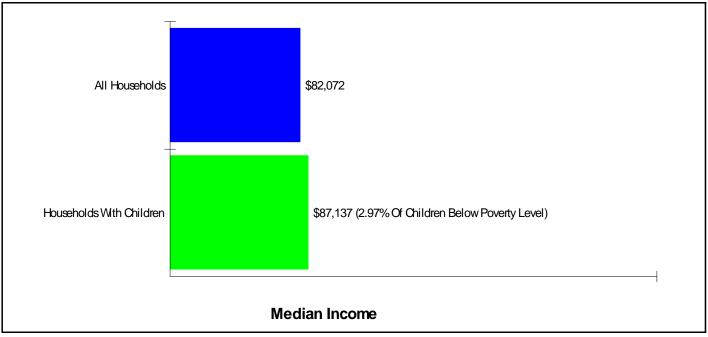
| MEMORIAL<br>WINN STREET, BURLING                 | GTON, MA 01803             |   |                               | Phone:<br>Grades: | (781)270-1721<br>K - 5  |
|--|----------------------------|---|-------------------------------|-------------------|-------------------------|
| Distance from Subject:<br>Student/Teacher Ratio: |                            | School Type:<br>Students/Teachers:<br>School Colors : | Regular<br>219/22<br>Red & Wh | iite              |                         |
| BURLINGTON HIGH<br>123 CAMBRIDGE STREE           | ET, BURLINGTON, MA 01803   |   |                               | Phone:<br>Grades: | (781)270-1838<br>9 - 12 |
| Distance from Subject:<br>Student/Teacher Ratio: |                            | School Type:<br>Students/Teachers:                    | Regular<br>956/75             |                   |                         |
| Mascot:  | Devils                     | School Colors :                                       | 956/75<br>Red & Wh            | nite              |                         |
| Average SAT:                                     | 1024 (Math 527 Verbal 497) | Graduates To 2-Year Co                                |                               |                   |                         |
| Students Taking SAT:                             | 91.0%                      | Graduates To 4-Year Co                                | •                             |                   |                         |
| FOX HILL   |                            |   |                               | Phone:            | (781)270-1791           |
| 1 FOX HILL RD, BURLIN                            |                            |   |                               | Grades:           | K - 5                   |
| Distance from Subject:                           |                            | School Type:  | Regular                       |                   |                         |
| Student/Teacher Ratio:                           | 14.6 to 1                  | Students/Teachers:<br>School Colors :                 | 481/33<br>Kelly Gree          | en & White        |                         |
| FRANCIS WYMAN ELEN                               |                            |   |                               | Phone:            | (781)270-7613           |
|  | NUE, BURLINGTON, MA 01803  |   |                               | Grades:           | PK - 5                  |
| Distance from Subject:                           |                            | School Type:  | Regular                       |                   |                         |
| Student/Teacher Ratio:                           | 12.2 to 1                  | Students/Teachers:                                    | 536/44                        | n. 'r -           |                         |
|  |                            | School Colors :                                       | Royal & W                     | /hite             |                         |
|  |                            |   |                               | Phone:            | (781)270-1781           |
| 114 WINN STREET, BUR                             |                            | o <del>.</del> .                                      | <b>.</b> .                    | Grades:           | 6-8                     |
| Distance from Subject:<br>Student/Teacher Ratio: |                            | School Type:<br>Students/Teachers:                    | Regular                       |                   |                         |
| Student/Teacher Ratio:                           | 12.8 to 1                  | Students/Teachers:                                    | 831/65                        |                   |                         |
| PINE GLEN ELEMENTA<br>PINE GLEN WAY, BURLI       |                            |   |                               | Phone:<br>Grades: | (781)270-1712<br>K - 5  |
| Distance from Subject:                           | 1.2 Miles                  | School Type:  | Regular                       |                   |                         |
| Student/Teacher Ratio:                           | 13.7 to 1                  | Students/Teachers:                                    | 383/28                        |                   |                         |
| Mascot:  | Pinetrees                  | School Colors :                                       | Kally Crac                    | en & White        |                         |



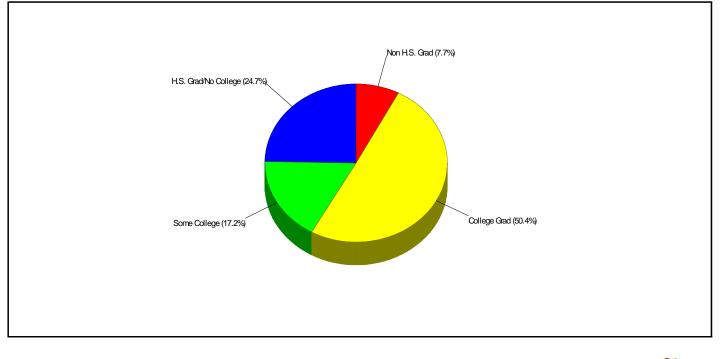


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Income FOR BURLINGTON



### Parent Education Level FOR BURLINGTON





Enrollment By Grade: PK-16 K-8



#### **Private Schools**

Private School Enrollment= 13.24% within School District

| CHRISTIAN CENTER SCHOOLMcGinnis Dr, BURLINGTON, MA 01803Distance from Subject: 0.3 MilesAffiliation:Assembly of GodStudents:227Student/ Homeroom Ratio:32.4School Colors:Royal & WhiteEnrollment By Grade:PK-139 K-44 1-11 2-10 3-13 4-6 5-4  | School Type: Regular<br>Gender: Coed<br>Student/Teacher Ratio: 11.9                    | Phone:<br>Grades:<br>to 1 | (781)272-1014<br>PK - 5 |
|---|--|---------------------------|-------------------------|
| MULBERRY CHILD CARE CENTER PRSCH18 RAY AVENUE, BURLINGTON, MA 01803Distance from Subject:1.8 MilesAffiliation:NonsectarianStudents:35Enrollment By Grade:PK-27 K-8  | School Type: Early Ch<br>Gender: Coed<br>Student/Teacher Ratio: 5.0 t                  |                           | (781)873-4727<br>РК - К |
| OPEN BIBLE ACADEMY<br>Winn & Wyman St., BURLINGTON, MA 01803<br>Distance from Subject: 1.9 Miles<br>Affiliation: Christian<br>Students: 80<br>Student/ Homeroom Ratio: 13.3<br>School Colors: Gold & Kelly Green<br>Enrollment By Grade: K-3 1-7 2-3 3-6 4-5 5-9 6-3 7-9 8-5 9-6 10-6<br>11-8 12-10 | School Type: Regular<br>Gender: Coed<br>Student/Teacher Ratio: 7.3 t<br>Mascot: Eagles | Phone:<br>Grades:         | (781)272-2074<br>K - 12 |
| TENDER LEARNING CENTRE87 SECOND AVENUE, BURLINGTON, MA 01803Distance from Subject:1.9 MilesAffiliation:NonsectarianStudents:35Enrollment By Grade:PK-20 K-15  | School Type: Early Ch<br>Gender: Coed<br>Student/Teacher Ratio: 10.7                   |                           | (781)272-9250<br>РК - К |
| APPLE TREE CHILDRENS CENTR237 WINN STREET, WOBURN, MA 01801Distance from Subject: 2.0 MilesAffiliation:NonsectarianStudents:24  | School Type: Early Ch<br>Gender: Coed<br>Student/Teacher Ratio: 8.0 t                  |                           | (781)933-0924<br>РК - К |





#### **Private Schools**

#### Private School Enrollment= 13.24% within School District

| INCH BY INCH CHILD DVLP CENTER19 CROSBY DRIVE, BEDFORD, MA 01730Distance from Subject: 2.2 MilesAffiliation:NonsectarianStudents:79Enrollment By Grade:UG-40 PK-20 K-19 | Phone: (781)271-0800<br>Grades: PK - K<br>School Type: Early Childhood<br>Gender: Coed<br>Student/Teacher Ratio: 29.5 to 1 |
|---|--|
| APPLE TREE CHILDRENS CENTER736 MAIN STREET, WOBURN, MA 01801Distance from Subject: 2.4 MilesAffiliation:NonsectarianStudents:40Enrollment By Grade:PK-30 K-10           | Phone: (781)933-2630<br>Grades: PK - K<br>School Type: Early Childhood<br>Gender: Coed<br>Student/Teacher Ratio: 10.0 to 1 |
| LITTLE HAND BIG HEARTS PRESCHO Distance from Subject: 2.7 Miles Affiliation: Christian Students: 75 Enrollment By Grade: PK-63 K-12                                     | Phone: (781)937-5645<br>Grades: PK - K<br>School Type: Not Given<br>Gender: Coed<br>Student/Teacher Ratio: 6.0 to 1        |
| WOBURN MONTESSORI SCHOOL33 PLYMPTON St., WOBURN, MA 01801Distance from Subject:2.8 MilesAffiliation:NonsectarianStudents:23Enrollment By Grade:PK-17 K-6                | Phone: (781)935-6168<br>Grades: PK - K<br>School Type: Montessori<br>Gender: Coed<br>Student/Teacher Ratio: 2.3 to 1       |
| CHILDRENS CENTER533 MAIN STREET, WOBURN, MA 01801Distance from Subject: 2.9 MilesAffiliation:NonsectarianStudents:38Enrollment By Grade:PK-25 K-13                      | Phone: (781)933-5984<br>Grades: PK - K<br>School Type: Early Childhood<br>Gender: Coed<br>Student/Teacher Ratio: 6.5 to 1  |





# **Housing Information**

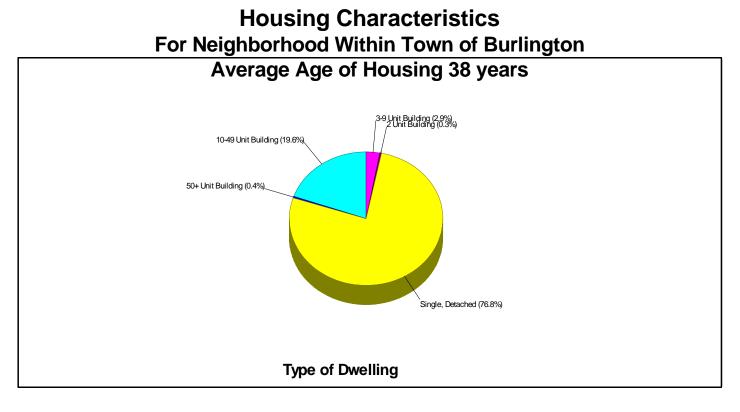
# BURLINGTON

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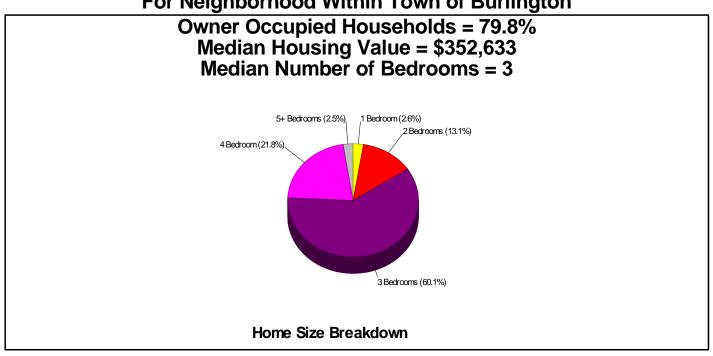


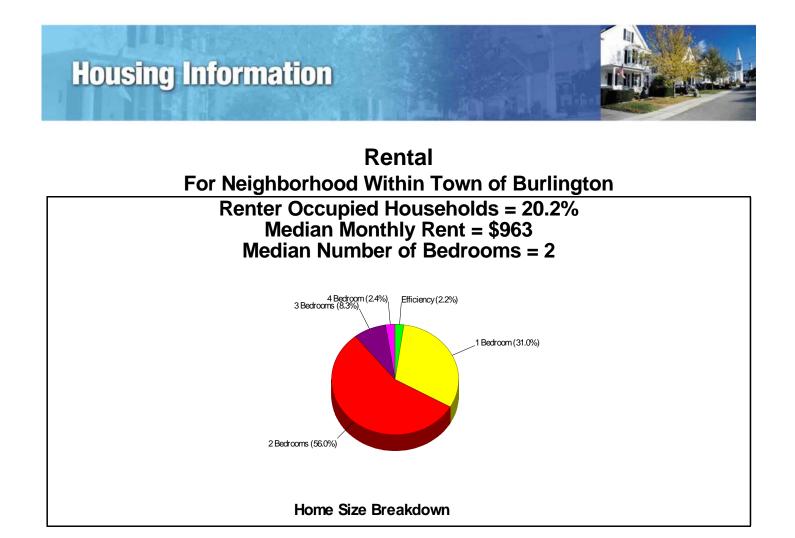
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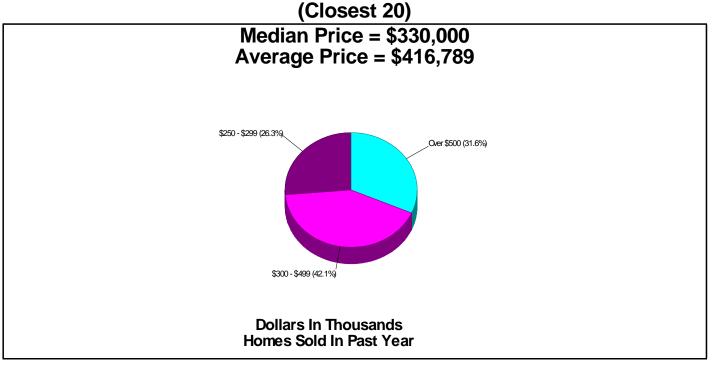


#### Home Ownership For Neighborhood Within Town of Burlington





### Home Sales Pricing Pattern





# **Crime Information**

## BURLINGTON

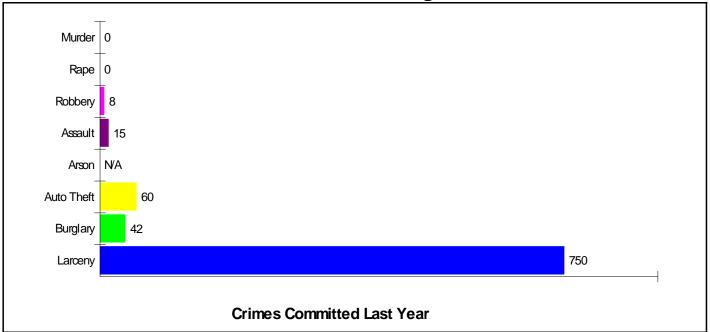
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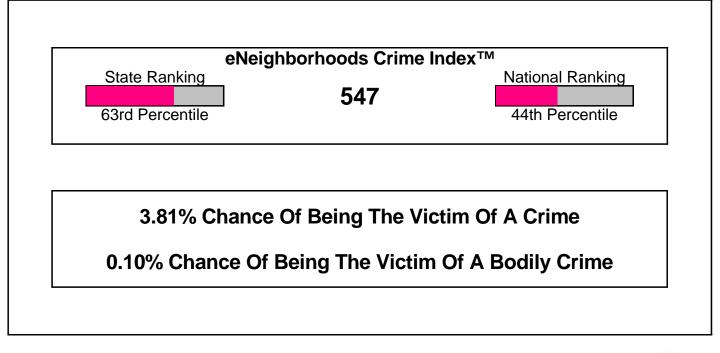
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### **Crime Information**

Crime Incidents For Town of Burlington



### Crime Index For Town of Burlington

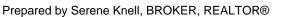






# **Climate Information**

## BURLINGTON



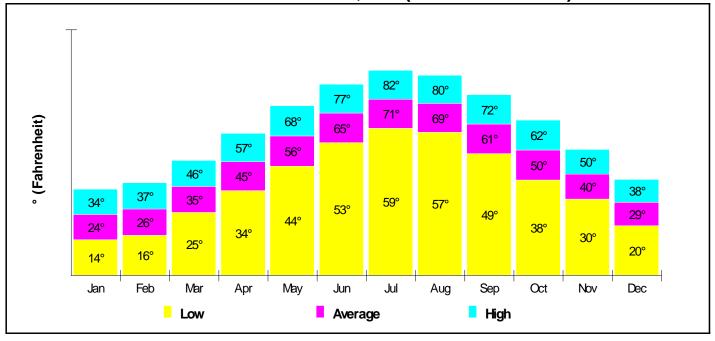


### **Climate Information**

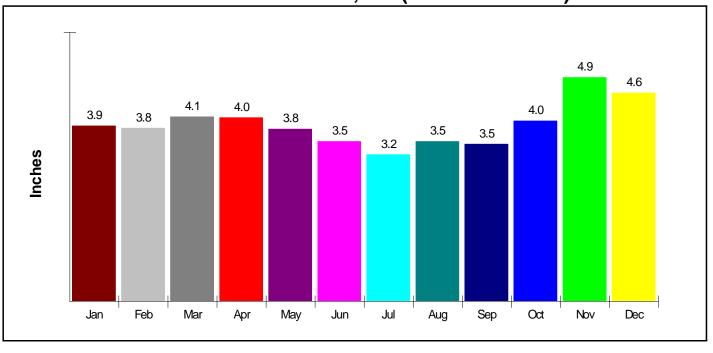


Story 7

Temperature Measured at READING, MA (elevation = 90ft.)



Average Precipitation Measured at READING, MA (elevation = 90ft.)





# **Houses of Worship**

BURLINGTON



### **Houses of Worship**



### **Houses of Worship**

| UNITED CHURCH CHRIST CONGREGATIONAL<br>6 LEXINGTON ST, BURLINGTON, MA 01803<br>Denomination: Churches of Christ | Phone:<br>Distance from Subject: | (781)272-4547<br>0.10 miles |
|---|----------------------------------|-----------------------------|
| SAINT MARK'S EPISCOPAL CHURCH   | Phone:                           | (781)272-1586               |
| 10 SAINT MARKS RD, BURLINGTON, MA 01803   | Distance from Subject:           | 0.50 miles                  |
| Denomination: Episcopal Churches  |                                  |                             |
| FELLOWSHIP BIBLE CHURCH   | Phone:                           | (781)272-2278               |
| 71 CENTER ST, BURLINGTON, MA 01803  | Distance from Subject:           | 0.50 miles                  |
| Denomination: Baptist Churches  |                                  |                             |
| JEHOVAH WITNESSES BURLINGTON  | Phone:                           | (781)272-7069               |
| 136 WINN ST, BURLINGTON, MA 01803   | Distance from Subject:           | 0.90 miles                  |
| Denomination: Jehovah's Witnesses   |                                  |                             |
| INTERNATIONAL CHURCH OF GOD   | Phone:                           | (781)221-8444               |
| 84 CAMBRIDGE ST, BURLINGTON, MA 01803   | Distance from Subject:           | 0.90 miles                  |
| Denomination: Pentecostal Churches  |                                  |                             |
| PRESBYTERIAN NURSERY SCHOOL   | Phone:                           | (781)272-9190               |
| 335 CAMBRIDGE ST, BURLINGTON, MA 01803  | Distance from Subject:           | 1.10 miles                  |
| Denomination: Presbyterian Churches   |                                  |                             |
| BURLINGTON CHURCH OF CHRIST   | Phone:                           | (781)272-6430               |
| 344 CAMBRIDGE ST, BURLINGTON, MA 01803  | Distance from Subject:           | 1.10 miles                  |
| Denomination: Churches of Christ  |                                  |                             |
| PINEWOOD LUTHERAN CHURCH  | Phone:                           | (781)273-1610               |
| 24 WILMINGTON RD, BURLINGTON, MA 01803  | Distance from Subject:           | 1.10 miles                  |
| Denomination: Lutheran Churches   |                                  |                             |
| ISLAMIC CENTER OF BURLINGTON  | Phone:                           | (781)229-0336               |
| 130 LEXINGTON ST, BURLINGTON, MA 01803  | Distance from Subject:           | 1.50 miles                  |
| Denomination: Churches, Denomination Unknown  |                                  |                             |
| GRACE BAPTIST CHURCH  | Phone:                           | (781)750-8911               |
| 4 FLORENCE RD, BURLINGTON, MA 01803   | Distance from Subject:           | 1.50 miles                  |
| Denomination: Baptist Churches  | -                                |                             |



### **Houses of Worship**



### **Houses of Worship**

| THE CHURCH OF THE OPEN BIBLE<br>3 WINN ST, BURLINGTON, MA 01803 | Phone:<br>Distance from Subject: | (781)272-009<br>1.90 mile |
|---|----------------------------------|---------------------------|
| Denomination: Churches, Denomination Unknown                    |                                  |                           |
| ST MARY'S RECTORY   | Phone:                           | (978)663-221              |
| 796 BOSTON RD, BILLERICA, MA 01821                              | Distance from Subject:           | 2.10 mile                 |
| Denomination: Churches, Denomination Unknown                    |                                  |                           |
| CHILDS SCHOOL   | Phone:                           | (781)938-872              |
| 60 FOREST PARK RD, WOBURN, MA 01801                             | Distance from Subject:           | 2.70 mile                 |
| Denomination: Lutheran Churches                                 |                                  |                           |
| ST BARBARA'S YOUTH GROUP  | Phone:                           | (781)937-064              |
| 138 CAMBRIDGE RD, WOBURN, MA 01801                              | Distance from Subject:           | 2.70 mile                 |
| Denomination: Catholic Churches                                 |                                  |                           |
| COMMUNITY CONGREGATION CHURCH UNITED CHURCH                     | Phone:                           | (978)663-375              |
| 803 BOSTON RD, PINEHURST, MA 01866                              | Distance from Subject:           | 2.70 mil                  |
| Denomination: Community Churches                                |                                  |                           |





# **County Facts**

# BURLINGTON

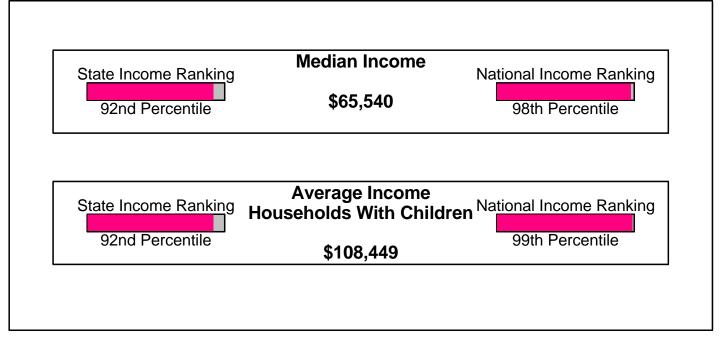
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### Income For Middlesex County

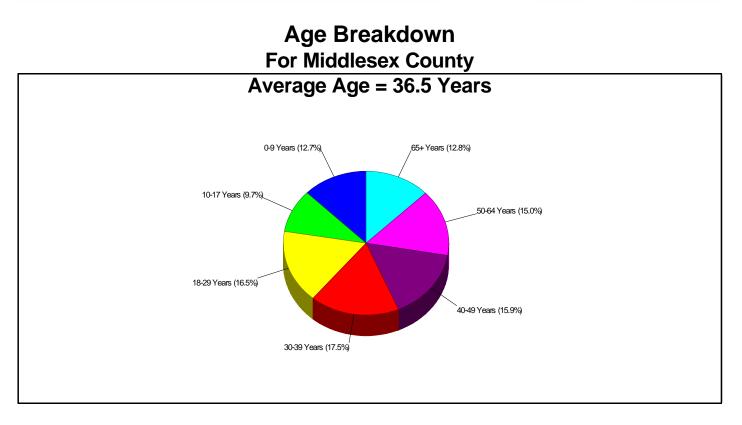


### Population For Middlesex County

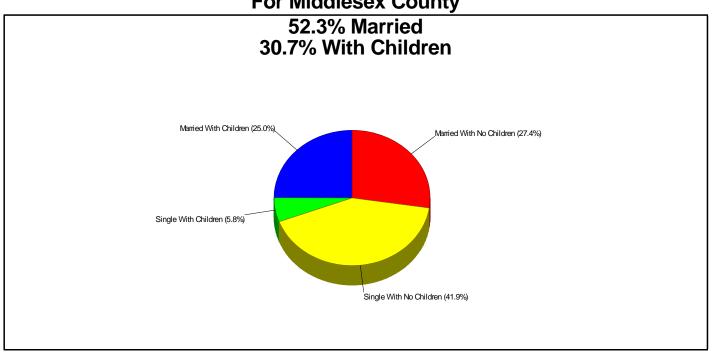
| Population = 1,459,011<br>Land Area = 823.5 Square Miles |  |   |
|--|--|---|
| State Density Ranking<br>92nd Percentile                 | Population<br>Density<br>1,772<br>Persons<br>Per Square Mile       | National Density Ranking<br>98th Percentile |
| State Growth Ranking                                     | Population<br>Growth Rate<br>-0.1%<br>Annualized<br>(Last 5 Years) | National Growth Ranking<br>35th Percentile  |







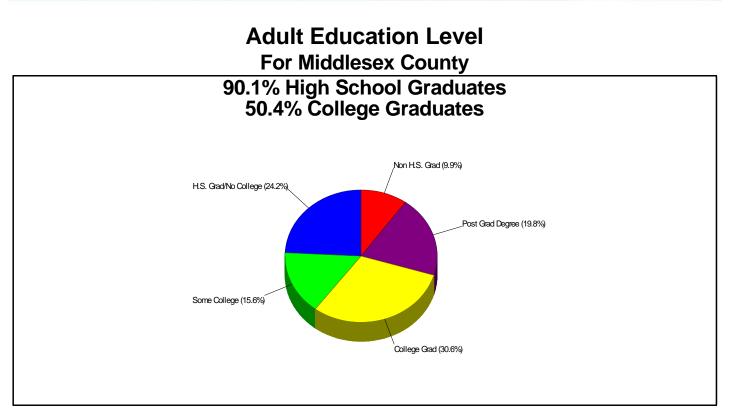




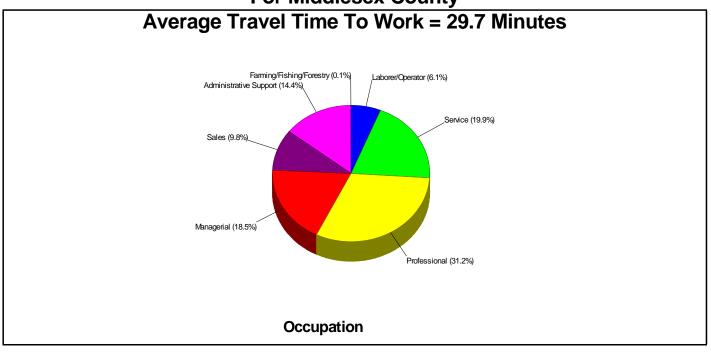








### Employment For Middlesex County







### **State Facts**

## BURLINGTON



State Facts

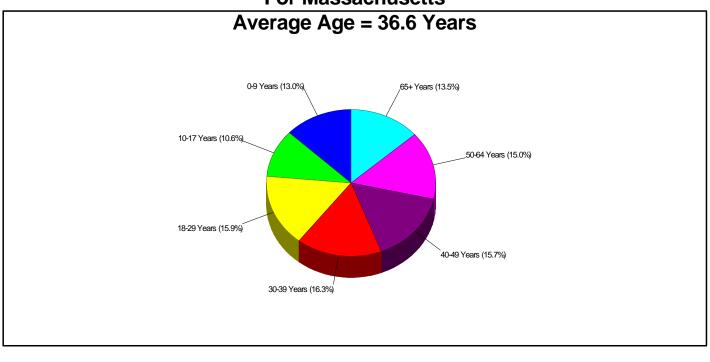


### General Facts For Massachusetts

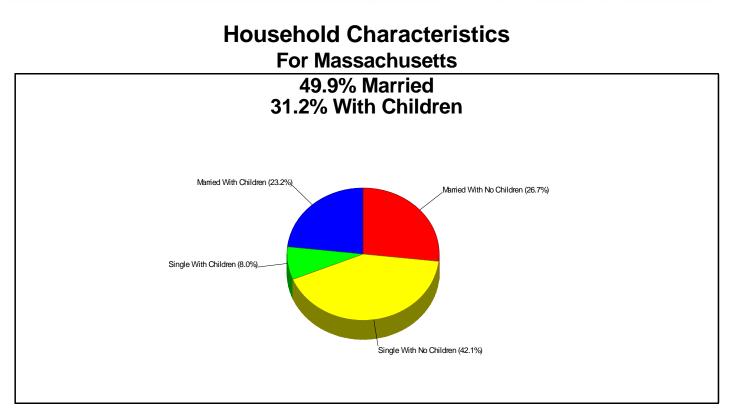


Median Income: Income (W/Children): Population: Land Area: Population Density: Nickname: Capital: Date of Statehood: State Bird: State Flower: State Tree: \$52,713 \$81,908 6,398,743 7,840 Square Miles 816 Persons Per Square Mile Bay State Boston February 6, 1788 Chickadee Mayflower American Elm

### Age Breakdown For Massachusetts



State Facts



### Adult Education Level For Massachusetts

